



Lord de México, S.A. de C.V.

Av. Del Virrey #6

Parque Industrial El Marques

El Marques, Querétaro, 76246

Tel. (442)153.21.00

Querétaro de Arteaga December 20th 2018

Dear Customer:

Thank you for being a valued LORD Corporation Customer. As we begin 2019, we remain committed to delivering you quality solutions and outstanding customer service.

LORD actively seeks methods to control expenses while monitoring the specialty chemicals markets closely. The effect of significant increases in logistics and transportation costs, coupled with rising energy and labor costs, have adversely affected our supply chain across the globe. The tight supply of our raw materials creates added pressure. Thus, effective February 15, 2019, LORD will implement a 5% -25% price increase across its Chemlok® products.

Listed below are the current Chemlok primers and adhesives you currently purchase, along with the percentage of price increase for each Chemlok® products as of February 15, 2019.

LORD remains committed to innovating and delivering the best solutions to meet your global needs. If you have any questions, please reach out to your LORD Account Manager or Representative. Thank you again for your business.

Sincerely,

A handwritten signature in black ink, appearing to read "VRA", with a long horizontal flourish extending to the right.

Víctor Raúl Amador Méndez
Distribution Account Manager
Elastomer Process Solutions
LORD de México SA de CV